



-----EON Customer Testimonial -----

Perry Werner
Contractor
DuQuoin, Illinois
Tel.: 618-542-8611

Aesthetics:

“My clients want maintenance-free decks. I’ve been using EON since before it was called E/on. It’s the ONLY maintenance-free decking product that *really* does look like wood. When I display EON at home shows, people think they’re looking at wood--until I tell them it’s EON. In fact, I’ve had people at home shows ask if EON is available in tongue-and-groove format for flooring inside their home!

“I’m always telling people at the big home shows that if they can find something better than EON, ‘I’ll quit this guy and start with that company.’ But, no one ever sees anything better. At another home show, a deck installer specializing in Brazilian hardwood decks pointed to our Redwood color and asked if that was Brazilian hardwood!

Attributes:

“I built my deck from EON four years ago. I haven’t seen any fading at all. In all the EON decks I’ve installed, I’ve only had one callback, and that was four years later. It was under warranty; we made the repairs, and the clients remain very pleased. EON’s 25-year warranty is generally at least double that of the composite decks. That’s another reason why my clients and I love EON. It will probably outlive its warranty.

“Scratches have never been a problem, either. I just put plastic “feet” on my wrought iron furniture and it’s great. But, I’ve got also got an 85-lb. yellow lab, Sam. I can see him scratching on the deck, but I’ve never seen a scratch *on* the deck.

Installation

“Another advantage of EON is its installation. With wood decks, if you install a 20x20 wood deck, you need 40 20-foot boards. Out of that, maybe four boards are really straight. But all the EON boards are straight. Between that and their new fastening system, I can build an EON deck a little faster than a wood one. The other beautiful thing is that unlike wood composites, EON doesn’t warp. Also, with EON’s new fastening system, I don’t see any fasteners. The deck looks so nice. There are no nails or screws on top. It’s a very smooth, clean look.

Bottom Line

“Every single person I’ve built an EON deck for absolutely loves it, and they’ll never need to maintain it beyond hosing it down with water occasionally. EON decks don’t need harsh chemicals to keep looking great—not ever.”



-----EON Customer Testimonial -----

Bruce Cromie
President, Woodcastle Construction
Toronto, Canada
Tel.: 905-625-3325
bruce@woodcastle.ca

“We build 150-170 decks per year. Our customers love EON, and so do we. They want something that looks like new for many years, but want something maintenance-free, as well. We find that demand for maintenance free products continues to increase. When people first see EON, they think it’s wood, until they feel it.

“We also like EON because installation is so easy, and because EON really stands behind their product. If there’s a problem—which is very, very seldom—EON resolves it immediately, and our clients are happy. I’m building a new home for myself right now, and I’ll be including an EON deck. It’s a great product, maintenance free and looks beautiful.”

-----EON Customer Testimonial -----

Steve Buscaglia
President, Buscaglia Decks
Buffalo, New York
Tel.: 716-830-6815
busdecks@aol.com

Client Needs:

Buscaglia’s clients were begging for good, wood-looking decks that would last, but that wouldn’t require staining, sanding, painting or scrubbing. They wanted maintenance-free decks. But they also wanted decks with deep, rich colors that didn’t fade like wood, wood composites and many vinyl decks. Meanwhile, Buscaglia wanted durable decks that didn’t swell, rot, mold or splinter like wood.

EON: High Aesthetics; Low Maintenance

Five years ago he tried EON, a beautiful, maintenance-free product that *really* looked like wood. According to Buscaglia, “EON is the best-looking decking I’ve found. People *always* mistake it for wood and are *shocked* to learn it’s made of a proprietary plastic called EON.” Buscaglia says many who have seen his EON decks say, “I wish I’d have known about this before I built my deck.”

Buscaglia says that EON is the most realistic alternative he’s found to wood. “EON’s color range is the best I’ve seen, especially now with deep colors like mahogany and redwood. You don’t usually find those colors in plastic decking. And the wood-grain texture and color variations within each piece really add to its real-wood look.”



Resilient Color

His decks are also a true testimony to EON's fading resistance. "I've got five-year-old EON decks and the color still looks amazing. The fading has been minimal." In fact, Buscaglia's already built additions onto some EON 1- or 2-year-old decks. He's used the original color with great results and happy clients. "Fading simply has not been an issue," he says.

Buscaglia's clients love the clean look of EON, with no visible screws or nails. He says installation may take just slightly longer, because it uses clips and screws, not nails. But EON requires no special tools to install.

Buscaglia loves the design flexibility of EON. "We've taken EON from basic square decks to any shape, design, curve or cut. We've built all sorts of EON add-ons like planter boxes and privacy walls."

Buscaglia insists on top quality to make his customers happy and *he hasn't had one call-back requiring major work*—after building more than 250 EON decks!" But he thinks his clients are happiest because of the real-wood look without the maintenance.

EON Customer Testimonial

Robert Haug
President, Butler Home Improvements
Freeburg, Illinois
Tel.: 618-539-9800

Robert Haug, President of Butler Home Improvements in Freeburg, Ill., liked EON so much that he leased—and ultimately built—a facility just to carry it, because it wasn't available south of Chicago in 1999. So now he's both a builder and an EON dealer.

"People called us for deck estimates. They wanted a deck that looked like wood, but without all the maintenance. However, they didn't want it to look like plastic, and they didn't like the look or feel of a composite deck. I had nothing for them, until I saw EON. I knew then that EON was the solution.

"When I first show clients EON, their reaction--even before seeing the price--is, 'Oh, I couldn't afford that—it looks too nice.' But when they hear the price, and consider the maintenance costs of wood or composites over the life of the deck, they realize that EON is not only beautiful and maintenance free, it's also the best value.

As a result, we're building Eon decks four-to-one, EON vs. all other decking materials combined. We built 61 EON decks last year to nine cedar, three treated and one composite. It's a beautiful, maintenance free product that clients love."